

This document sets forth the terms and conditions pursuant to which the purchaser ("purchaser") will purchase and Steel & O'Brien ("Seller") will sell the product, accessories and attachments (Collectively the "Products") ordered by purchaser. These terms and conditions shall govern and apply to the sale of Seller's Products to Purchaser, regardless of any terms and conditions appearing on any purchase order or other forms submitted by Purchaser to Seller or the inconsistency of any terms therein and herein.

1. General

- Seller reserves the right at all times to reject any and all orders for any reason.
- Orders for other than standard items or standard lengths, may not be cancelled after purchase has been committed, production scheduled or any other costs incurred.

2. Price

All prices F.O.B. Sellers facility. All prices are exclusive of any and all taxes, included, but not limited to, excise, sales and use. Unless otherwise specified herein, all prices are exclusive of transportation, freight, insurance and other costs and expenses, relating to the shipment of the Products from the F.O.B. point to Purchaser's facility. Any prepayment by Seller of freight, insurance or other costs shall be for the account of Purchaser and shall be repaid to Seller.

3. Payment Terms

Payment terms are as follows:

- 0.5% 10 days (to approved and qualified accounts.) Net 30 days. This is a cash discount for invoices paid within 10 days after the invoice date, regardless of date of receipt of shipment.
- Seller reserves the right to alter payment terms.
- Seller reserves the right to hold shipments against past due accounts.
- All past due accounts are subject to a late payment charge of 2.0% per month, or maximum allowed by law if different, along with the expense incidental to collection including reasonable attorney's fees and cost.

4. Freight Terms

All shipments will be made F.O.B. shipping point as designated in these terms and conditions, and title shall pass at the F.O.B. point. Delivery to the initial common carrier shall constitute delivery to the purchaser. Any claims for loss or damage during shipment are to be filed with carrier by the Purchaser. Seller will not assume responsibility for the performance of the carrier.

- Freight prepaid on **\$750.00** net invoice on **gaskets only**. Applies to Continental USA (48 States). GROUND freight only.
- Freight prepaid on **\$1,500.00** net invoice on all combined products of Seller **excluding tubing and custom fabrications (specials)**. **Order cannot be all clamps or flanges**. Applies to Continental USA (48 States). GROUND freight only.
- Freight allowed on minimum \$10,000 net invoice on **tubing only**. Fuel surcharge and over length fees apply at time of shipment and are added to the final invoice.

Based on shipping point:

- Arcade, NY - \$10K for the Eastern states to Mid-USA states and \$15K for Mountain and Western states.
- Fresno, CA - \$10K for the Western states to Mid-USA states and \$15K for Eastern states.
- Orders with different numbers and dates may not be combined to make freight allowance.
- If a shipment is made at customers request resulting in a back order, the balance will be shipped collect if balance is under prepaid terms.

5. Acceptance of Product

Claims for parts damaged during shipment or for parts sent in error must be made within (10) days of receipt of shipment. No unauthorized returns will be accepted. Buyer's acceptance of delivery of product from carrier shall constitute a waiver of any claim for delay.

6. Return of defective products.

Defective or failed material shall be held at the Purchaser's premise until authorization has been granted by Seller to return or dispose of Products. Products that are to be returned for final inspection must be returned Freight Prepaid in the most economical way. Credit will be issued for material found to be defective upon Seller's inspection based on prices at time of purchase

7. Products Ordered in Error

Standard products only may be returned, provided that claim is made and Seller is notified within (30) days of receipt of Products subject to Seller's approval. If Products are accepted for return, they must be freight prepaid, and buyer will be charged a minimum of 25% re-handling charge, plus a charge back for outbound freight charges if the original order was shipped prepaid. Returns are **not** accepted for any Products that are specially manufactured to meet the buyer's requirements of either specifications or large quantity.

8. Cautionary Statement

All Products are in the nature of commodities and they are sold by publish specifications and not for particular purposes, uses or applications. Purchaser shall first determine their suitability for the intended purposes, uses or applications and shall either conduct its own engineering studies or tests, or retain qualified engineers, consultants or testing laboratories and consult with them before determining the proper use, suitability or propriety of the merchandise or Products for the intended purposes, uses or applications.

Purchaser shall follow all instructions contained in Seller's catalogs, brochures, technical bulletins and other documents regarding the product. Purchasers or users of the Products should frequently and consistently undertake inspections and protective measures with respect to the use and application of Products, which should include the examination of tube and cover, conditions of the hose or tubing, and the identification, repair or replacement of sections showing cracking, blistering, separations, internal and external abrasions, leaking or slipped couplings or connections and make proper proof tests.

9. Warranty

Products are warranted to be free from defects in material and workmanship for a period of one year from the date of shipment. Any product that proves to be defective shall be repaired or replaced at the option of Steel & O'Brien Manufacturing Inc. Steel & O'Brien Manufacturing Inc. makes no warranties, express or implied, other than those listed above. Steel & O'Brien Manufacturing Inc. shall not be liable for any consequential, indirect, incidental, or contingent damages.

10. Force Majeure

We shall not be liable for any delay in performance or nonperformance which is due to severe weather, floods, fire, war, acts of third parties, acts of governmental authority or agency or commission thereof, accident, breakdown of equipment, differences with employees or similar or dissimilar causes beyond our control, including but not limited to those interfering with production, supply, transportation of products, raw materials or components, or our ability to obtain, on terms we deem reasonable, material, labor equipment or transportation.

11. Assignment and Governing

Neither party may assign this agreement without the written consent of the other party. This agreement shall be governed by and construed in accordance with the laws of the State of New York.

12. Non-Stock Orders

Please note 5% UnderRun / OverRun Policy on all Non-Stock Orders. Non-Returnable and Non-Cancellable on all Non-Stock orders. Parts that require custom packaging may be subject to a crate charge. Delivery based on receipt of customer approved drawing for specials.

13. Quotes

All prices are based on quantity quoted on the exact quote. Price is subject to change if quantity differs upon ordering. All quotes are good for (7) days from quote date. S&O is an ISO 9001:2015 certified company.